

**Head of Location Planning**  
**£Competitive + excellent benefits**  
**Central London**



At Sainsbury's, we're bucking the trend by expanding at a remarkable rate, with an ambitious three-year plan and thirteen consecutive quarters of growth that shows no signs of slowing. So for an experienced location planning professional like you, there's no better time to join us, leading a well-established team of location analysts in a role that's fundamental to our future.

Put simply, you'll be involved in developing a strategy for national new space growth and will provide a challenging and independent view to ensure delivery of quality space, which maximises ROI. In practice this will mean managing sales forecasting for not just new stores, but extensions too, leading a team of eleven Location Planning Analysts. Your team will take an holistic view of new space proposals highlighting key issues to the Board for their consideration. This will cover not only strategic, market and sales related factors, but also financial, town planning and property considerations. You'll also manage the team's workload and coordinate staff development, working closely with the senior retail and property teams as each scheme progresses.

Solid location planning experience is a must, though a retail background isn't essential as long as you can demonstrate a good understanding of the marketplace. More important will be your ability to take an holistic approach to projects and present confident recommendations for potential investments. You'll also need to be comfortable challenging current practices and liaising with people at all levels – from surveyors and store planners, to senior retail operatives.

As well as the chance to shape the future of supermarket retailing, you'll enjoy excellent benefits and opportunities for progression in line with our strong focus on development.

To apply for this role please visit [www.sainsburys.co.uk](http://www.sainsburys.co.uk) and click on Careers.